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IN PARAGUAY -

ADVANCING THE PARAGUAYAN DRAFT LAW

Dr. Riad Obegi traveled to Paraguay in early December, together with Mr. Robert Jreissati, Attorney at Law & President of the Lebanese International Businessmen Associations Network L.I.B.A.N. as well as Mr. Riad Arslan, Chief Advisor - Real Estate/ Wealth & Investment Management at Banque BEMO, to follow up on the development of the Paraguayan Draft Law which was submitted to the Parliament on August 13, 2018. In depth presentations were conducted with key officials of the Paraguayan Government and Financial Institutions.

With H.E. Senator Codas | December 3, 2018



Left to right: Mr. Riad Arslan, Mr. Robert Jreissati, H.F. Mr. Sergio Godov & Dr. Riad Obegi

Meeting with **H.E. Mr. Sergio Godoy Codas**, Senator & President of the Legislation Codification, Justice and Labor Committee at his office.

At the International Finance Corporation IFC | December 3, 2018



Left to right: Mr. Riad Arslan, Mr. Robert Jreissati, Mr. Guillermo Terol, Dr. Riad Obegi, Mrs. Lorena Ramirez & Mr. Jorge Gross Brown

Meeting with **Mr. Guillermo Terol**, *Program Officer/Advisory Services* MAS LAC, **Mrs. Lorena Ramirez**, *Manufacturing, Agribusiness & Services LAC/Advisory Services* and **Mr. Francisco Obreque**, *Senior Agricultural Specialist at the IFC offices*, in the presence of **Mr. Jorge Gross Brown**, *Attorney at Law*.

MISSION

To improve the well-being of developing countries by capitalizing on their own real estate

VISION

To bankarize in a matter of 10 years 10% of the real estate of the partnering countries

VALUES

Good citizenship Integrity Transparency Professionalism

Contributors

Dr. Riad Obegi Mr. Pios Coussa Ms. Tatiana Corban

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At Banco BBVA Bank | December 4, 2018



Left to right: Mr. Jorge Gross Brown, Dr. Riad Obegi, Mr. Ignacio Sanz y Arcelus & Mr. Robert Jreissati

Meeting with Mr. Ignacio Sanz y Arcelus, CEO of Banco BBVA at his office, in the presence of Mr. Jorge Gross Brown, Attorney at Law.

At Banco GNB | December 4, 2018



Left to right: Mr. Robert Jreissati, Mr. Osvaldo Serafini, Dr. Riad Obegi, Mrs. Ana Benítez & Mr. Riad Arslan

Meeting with **Mr.** Osvaldo Serafini, *Vice-president/CEO* of Banco GNB at his office, in the presence of **Mrs.** Ana Benítez, Administration and Finance Manager.

With the Former Minister of Treasury | December 4, 2018



Left to right: Mr. Riad Arslan, Mr. Robert Jreissati, Dr. Riad Obegi, Mr. Manuel Ferreira, Mrs. Dominica Zavala & Mrs. Ingrid Herrera.

Meeting with **H.E. Mr. Manuel Ferreira Brusquetti**, Former Minister of Treasury & President of MF Economy and Investments at his office, in the presence of **Mrs. Dominica Zavala**, Project Manager at MF S.A.

At Banco BASA Bank | December 5, 2018



Left to right: Mr. Riad Arslan, Mr. Robert Jreissati, Mr. Santiago Peña & Dr. Riad Obegi

Meeting with **H.E. Mr. Santiago Peña**, Former Minister of Finance, Former Board Member of the Central Bank of Paraguay & Director of Banco BASA at his office.

At Banco CONTINENTAL | December 5, 2018



Left to right: Mr. Jorge Gross Brown, Mr. Riad Arslan, Dr. Riad Obeg Mr. Carlos Espínola & Mr. Robert Jreissati

Meeting with **Mr. Carlos Espínola**, *Chairman of the Board of Directors of Banco CONTINENTAL* at his office in the presence of **Mr. Jorge Gross Brown**, *Attorney at Law.*

At VISIÓN Banco | December 5, 2018



Left to right: Mr. Riad Arslan, Dr. Riad Obegi, Mr. Beltràn Macchi & Mr. Robert Jreissati

Meeting with Mr. Beltràn Macchi, Director of VISIÓN Banco at his office.

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Left to right: Mr. Hiad Arsian, Mr. Jorge Gross Brown, Dr. Hiad Obegi, Mr. Sebastien Lanaie & Mr. Hobert Jreissati

Meeting with **Mr. Sebastien Lahaie**, *Vice-Chairman of SUDAMERIS Bank & CEO of Abbeyfield Group* at his office in the presence of **Mr. Jorge Gross Brown**, *Attorney at Law*.



Meeting with Mr. Juan Carlos Martín, Executive Director of Banco ATLAS at his office in the presence of



Meeting with Mrs. Viviana Varas, President of Banco Itaú Executive Committee at her office in the presence of Mr. Antonio Carlos Dos Santos, Executive Committee Director & Mr. Nilton Ferreira, Manager of Franchise & Specialized Businesses.



Mr. Jorge Gross Brown, Attorney at Law.

IN LEBANON





Left to right: Ms. Tatiana Corban, Mr. Farid Meshaka, Dr. Riad Obegi, Mr. Olivier Ray & Mr. Roy Faraj

Meeting with **Mr. Olivier Ray**, Country Director for Lebanon & Syria of the French Development Agency AFD at his office in the presence of **Mr. Roy** Faraj, Chief Financial Officer & Strategy Advisor at Obegi Group.

CURRENT PROJECTS

- Making in depth presentations on a one to one basis with the remaining Members of the Lebanese Parliament, to get their support on the CHO Project & the Lebanese Draft Law.
- A study about the impact of the CHO on the Lebanese and Paraguayan markets is in preparation.

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